

APPLICATION FOR HIGHMARK MEDIGAP BLUE MEDICARE SUPPLEMENT INSURANCE PLANS

AGENT & OFFICE USE ONLY				
Date Received:	Effective Date:			
Agent Name:	Agency NPN:			
In which channel was this application received?				
☐ Face to Face Consultation	sultation			
☐ Highmark Direct Store	☐ Member Benefits Forum			
☐ Pre-set Home Visit	☐ Other			

IMPORTANT: IF YOU ARE NOT ELIGIBLE FOR MEDICARE PART A AND ENROLLED IN MEDICARE PART B, YOU ARE <u>NOT</u> ELIGIBLE TO ENROLL IN MEDICAP BLUE, DO NOT COMPLETE THIS APPLICATION.

MEDIGAP BLUE. DO N	IOT COMPLETE	THIS AP	PLICATION.						
SECTION I: API	PLICANT II	NFOR	MATION						
First Name			Middle Initial	Last Name					Suffix
Permanent Address			Apt#	City		State	Zip	County of	Residence
Mailing Address (if diffe	erent)		Apt#	City		State	Zip		
Birthdate MM/DD/YYYY	,		Social Security	 Number			Gender ☐ Male ☐ Female		
Preferred Telephone N		Home Mobile	Email Address						
Please provide yo	ur Medicare	inform	ation below	as shown on	your red, wh	ite and	blue Medio	care Health I	nsurance card
Medicare Number			Part A (Hospita	l) Effective Date		Pai	rt B (Medical) E	ffective Date / /	
						•			
SECTION II: PL	AN SELEC	TION	AND BILL	NG OPTIO	NS				
Check the one pl Please reference t eligibility. If you h may also reach ou	he enclosed ave any que	Medig stions	ap Blue Outl or would like	ine of Cover to speak wi	age for the m	onthly	premium b	ased on you	r age and/or
Please indicate y	our plan ch	oice be	elow:						
☐ Plan A	Additio	nal pla	n options a	vailable ON	LY if you we	re first	t Medicar	e Eligible b	efore 2020:
☐ Plan D	☐ Plan C								
☐ Plan G	☐ Plan F								
☐ Plan N	☐ High [Deduct	ible Plan F						
For an additiona Program, which Program descrip	provides op	tional	coverage fo	r hearing, v		-			
Requested Cove	rage Effectiv	e Date	e: / (01 /					
In the future bi	ll me*: □	l Quar	terly (every 3	3 months)	☐ Bimont	hly (eve	ery 2 month	ns) 🔲 N	Monthly

*If electronic funds transfer (EFT) is desired, please complete and return a separate EFT application which is included.

my	/ ID/Certificate Number is, ST	ΓΑΤΕ	
Ind	dicate cancellation date of current contract,		
_			
SE	CTION III: ELIGIBILITY FOR GUARANTEED ACCEPTANCE		
Ple	ease answer all questions to determine if you are eligible for guaranteed acceptance:		
1.	Are you within 6 months of turning age 65?	☐ Yes	☐ No
2.	Are you within 6 months of enrolling in Medicare Part B (Part B effective date on your Medicare of	card? 🔲 Yes	☐ No
3.	Are you guaranteed acceptance into certain Medicare Supplement plans based on the condit listed in the brochure "Important Information about Your Rights to Guaranteed Issue of Medic		
	Supplemental Policies" that you received with this application?	Yes	☐ No
4.	Are you currently enrolled in a non-Medigap Blue Highmark medical policy?	☐ Yes	☐ No
5.	Have you used any form of tobacco in the last 12 months?	☐ Yes	☐ No
If	you answered "Yes" to any question 1, 2, 3, or 4 above, skip to Section VII. Your application w	ill be accepted.	
6.	Have you lost or are you losing other health insurance coverage and received a notice from you prior insurer saying you were eligible for guaranteed issue of a Medicare supplement insurance policy, or that you have certain rights to buy such a policy?	ce	□No

If you answered "Yes" to question 6, you may be guaranteed acceptance in one or more of our Medicare supplement plans. Please include a copy of the notice from your prior insurer with your application and skip to Section VII.

SECTION IV: HEALTH QUESTIONS TO DETERMINE ELIGIBILITY

If you answered "No" to all questions in Section III, complete this section in its entirety to determine if you are eligible for this coverage. If you are unsure how to respond, please consult your medical provider. Prior to approving your application for enrollment, Highmark reserves the right to review previous and current applications for coverage as well as claims history.

_	M. H. I. M. P		
/.	Were you enrolled in Medicare prior to age 65 due to a disability?	☐ Yes	□ No
8.	Are you now or have you been advised in the next year to be any of the following?	☐ Yes	☐ No
	Admitted as an inpatient to a hospital		
	 Confined to a nursing facility for other than short term rehabilitation 		
	Paralyzed, bedridden, or confined to a wheelchair		
	Receiving dialysis		
9.	Within the past 2 years, have you been diagnosed or treated (including prescription drugs) for any of the following conditions? Do not include any genetic information, such as family medical history or any information related to genetic testing, services or counseling.	☐ Yes	□No
	Cancer (other than skin cancer), Leukemia or Lymphoma, Melanoma		
	 Heart, Coronary, or Carotid Artery Disease (not including high blood pressure), Heart attack, Aneurysm, Congestive Heart Failure or any other type of Heart Failure, Enlarged Heart, Stroke, Transient Ischemic Attacks (TIA), Hemophilia or Heart Rhythm Disorders 		
	• Diabetes		
	Chronic Obstructive Pulmonary Disease (COPD), Emphysema		
	Bone marrow or other organ transplant		
	• ALS (Lou Gherig's Disease), Multiple Sclerosis (MS), Parkinson's, Systemic Lupus Erythematosus (SLE), Alzheimer's or Dementia		
	AIDS, AIDS Related Complex (ARC), or tested positive for HIV		
	• Hepatitis C		
	Chronic Pancreatitis, Esophageal Varices, or Ulcerative Colitis		
	Chronic Renal Disease such as ESRD		
	• Bipolar, Manic Depressive, Schizophrenia, or psychological illness requiring hospitalization		
10.	Have you been advised to have a joint replacement in the next year, or have you received a joint replacement within the past 6 months?	☐ Yes	□ No



If you answered YES to any of the questions in Section IV, you are not eligible for these plans.

SECTION V: HEALTH QUESTIONS TO DETERMINE RATE

If you answered "No" to all questions in Section III, complete this section in its entirety. If you are unsure how to respond, please consult your medical provider.

11. Have you been diagnosed, received treatment (including prescription drugs), or had any of the following conditions?

Musculoskeletal Conditions		Liver Conditions	
Amputation due to disease	☐ Yes ☐ No	Cirrhosis of the Liver	☐ Yes ☐ No
Rheumatoid Arthritis	☐ Yes ☐ No		
Spinal Stenosis	☐ Yes ☐ No	Eye Conditions	
Degenerative Disc or Herniated Disc	☐ Yes ☐ No	Mascular Degeneration	☐ Yes ☐ No
Osteoporosis	☐ Yes ☐ No		
12. Within the past 2 years have you ever	r had inpatient surgery?	☐ Yes ☐ No	
SECTION VI: OTHER HEALTH INFO	ORMATION		
If you answered "No" to all questions in additional health information which is	=		provide
13. Enter your Height and Weight. Body Nate or denial.	Mass Index (BMI) valu	ues greater or equal to 40 may resu	ult in a higher
Height ft inches	Weight (lbs.)		
14. List all prescription drugs you are curr If additional space is needed, attach a	, -	•	f none, write in "None."
MEDICATION AMOUNT	CONDITION	FOR WHICH PRESCRIBED	CURRENTLY TAKING
			☐ Yes ☐ No
			☐ Yes ☐ No
			☐ Yes ☐ No
CECTION VIII ADDITIONAL INFO	MATION		
SECTION VII. ADDITIONAL INFOR	RMATION		
15. Are you covered for Medical Assistar	nce through the stat	e Medicaid program?	☐ Yes ☐ No
 Are you covered for Medical Assistar (NOTE TO APPLICANT: If you are part your "Share of Cost," please answer I 	icipating in a "Spend	d-Down Program" and have not m	
(NOTE TO APPLICANT: If you are part	icipating in a "Spend	d-Down Program" and have not m	
(NOTE TO APPLICANT: If you are part your "Share of Cost," please answer I	icipating in a "Spend NO to this question).	d-Down Program" and have not m	
(NOTE TO APPLICANT: If you are part your "Share of Cost," please answer I If yes,	icipating in a "Spend NO to this question). ms for this Medicare	d-Down Program" and have not m	net
(NOTE TO APPLICANT: If you are part your "Share of Cost," please answer I If yes, A. Will Medicaid pay your premiu B. Do you receive any benefits fro	icipating in a "Spend NO to this question). Ims for this Medicare Im Medicaid OTHER	d-Down Program" and have not me supplement policy? THAN payments towards your	□ Yes □ No

16.	 If you had coverage from any Medicare plan other than the original Medicare within the last 63 days (for example, a Medicare Advantage plan, or a Medicare HMO or PPO), fill in your start and end dates below. If you are still covered under this plan, leave "END" blank. 							
	START / /		END	/	/			
17.	. If you are still covered under the Me	edicare plan, c	do you intend	to replace	your cur	rent coverag	e	
	with this new Medicare supplemen	t policy?					☐ Yes	☐ No
18.	Was this your first time in this type	of Medicare p	lan?				☐ Yes	☐ No
19.	Did you drop a Medicare suppleme	nt policy to er	nroll in the Me	edicare pla	n?		☐ Yes	☐ No
20.	Do you have another Medicare sup	plement polic	y in force?				☐ Yes	□No
	If yes,							
	A. With what company							_
	B. Letter Plan of existing policy							
	C. Current Rate Tier (Choose one of the following)							
	□ Preferred □ Tobacc	:0	☐ Other (I	Please spec	ify)			
	☐ Standard ☐ Non-to	bacco						
	D. Current Monthly Premium Amount							
	E. Do you intend to replace your cu	rrent Medicar	e supplement	policy witl	n this pol	icy?	☐ Yes	□No
21.	1. Have you had coverage under any other health insurance within the past 63 days?						☐ No	
	(For example, an employer, union, or individual plan)							
	A. If so, with what company and wh	nat kind of po	licy?					
	B. What are your dates of coverage leave "END" blank.)	under the po	licy? (If you ar	e still cove	red unde	r the other p	olicy,	
	START / /		END	/	/		_	_
22	Yes 🖵 No 22. Do you have coverage under a Medicare Prescription Drug Program through Highmark or another company?						山 No	
,	If Highmark, please list the identification number on the front of your ID card:							
	gimany piease list the identified		on the none	, oui ib c				

SECTION VIII. APPLICATION STATEMENTS FOR MEDICARE SUPPLEMENT PROGRAM

- You do not need more than one Medicare supplement policy
- If you purchase this policy, you may want to evaluate your existing health coverage and decide if you need multiple coverages.
- You may be eligible for benefits under Medicaid and may not need a Medicare supplement policy.
- If, after purchasing this policy, you become eligible for Medicaid, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, during your entitlement to benefits under Medicaid for 24 months. You must request this suspension within 90 days of becoming eligible for Medicaid. If you are no longer entitled to Medicaid, your suspended Medicare supplement policy or, if the Medicare supplement policy is no longer available, a substantially equivalent policy will be reinstituted if requested within 90 days of losing Medicaid eligibility. If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.

- If you are eligible for and have enrolled in a Medicare supplement policy by reason of disability and you later become covered by an employer or union-based group health plan, the benefits and premiums under your Medicare supplement policy can be suspended, if requested, while you are covered under the employer or union-based group health plan. If you suspend your Medicare supplement policy under these circumstances, and later lose your employer or union-based group health plan, your suspended Medicare supplement policy (or, if that is no longer available, a substantially equivalent policy) will be reinstituted if requested within 90 days of losing your employer or union-based group health plan.
 - If the Medicare supplement policy provided coverage for outpatient prescription drugs and you enrolled in Medicare Part D while your policy was suspended, the reinstituted policy will not have outpatient prescription drug coverage, but will otherwise be substantially equivalent to your coverage before the date of suspension.
- Counseling services may be available in your state to provide advice concerning your purchase of Medicare supplement insurance and concerning medical assistance through the state Medicaid program, including benefits as a Qualified Medicare Beneficiary (QMB) and a Specified Low-Income Medicare Beneficiary (SLMB)
- The Centers for Medicare & Medicaid Services (CMS) has prepared a guide that can help you understand how Medicare Supplement Insurance (Medigap) works. Please visit https://www.medicare.gov/publications/02110-medigap-guide-health-insurance.pdf to view the guide entitled "Choosing a Medigap Policy: A Guide to Health Insurance for People with Medicare" or call 1-800-MEDICARE (1-800-633-4227) to obtain a printed copy. TTY users can call 1-877-486-2048.

IMPORTANT: For the purposes of the sections that follow below, "Creditable Health Care Coverage" includes, but is **not limited to**, any Highmark group or individual health care program; another insurance company's individual, group, or Medicare Supplement program; certain Medicare health plans, for example, a Medicare health care maintenance organization (HMO) or preferred provider organization (PPO); a Program of All-Inclusive Care for the Elderly; or other government health plans such as Medicare, Medicaid, a state risk pool or FEHBP.

If you are currently enrolled in Creditable Health Care Coverage and your new Medigap Blue coverage will replace this Creditable Health Care Coverage without interruption - you are eligible for all Medigap Blue plan benefits as soon as your new coverage becomes effective. There is no waiting period for any pre-existing conditions you may have.

If you were previously, but are not currently, enrolled in some form of Creditable Health Care Coverage, you may be eligible for a waiver or reduction of your pre-existing condition exclusion if you satisfy **all** of the following requirements:

- Your prior Creditable Health Care Coverage was for a period of at least six (6) consecutive months; and
- You submit your completed application for Medigap Blue coverage to Highmark within sixty-three (63) days from the date that your most recent prior Creditable Health Care Coverage ended (or in certain instances, the date on which you were notified that your coverage will end); and
- You attach a copy of your "Certificate of Prior Creditable Coverage" to your application for Medigap Blue coverage or
 provide other proof of your Creditable Health Care Coverage prior coverage.

If you were not enrolled in any type of Creditable Health Care Coverage within the last sixty-three (63) day period prior to your application for Medigap Blue coverage, the following pre-existing exclusion clause will apply:

These Highmark Medigap Blue plans will not provide benefits during the first six (6) months of your coverage for any disease or physical condition for which you received treatment or advice from a physician during the six (6) month period before your new coverage became effective.

Notice: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

The accuracy and validity of the information that you provide in the Application, including your responses to the health questionnaire, is subject to review by the Plan. The Plan reserves the right to take appropriate action in the event the information is not true or accurate.

The Plan shall terminate the Agreement if the Subscriber obtained or attempted to obtain benefits or payment for benefits as a result of a material misrepresentation. If benefits were provided due to a material misrepresentation, the Subscriber agrees to reimburse the Plan for such benefits.

I understand and agree that the terms and conditions of my coverage will be controlled by the written agreement with Highmark and that they may adopt reasonable policies, procedures, rules and interpretations to administer the program. I recognize that my coverage will only apply to services or supplies that are provided on or after the effective date of my coverage. To the best of my knowledge, the information provided on this application is true and correct.

I acknowledge and agree that certain personally identifiable information about me (collectively, "Personal Information") is subject to various statutory privacy standards, including, but not limited to, state insurance regulations implementing Title V of the Gramm-Leach-Billey Act and the Health Insurance Portability and Accountability Act of 1996 ("HIPAA") and regulations adopted thereunder by the Department of Health and Human Services (45 CFR Parts 160, 162, 164). In accordance with those standards, Highmark may use and disclose Personal Information as permitted or required by law, and to facilitate payment, treatment and health care operations as described in its Notice of Privacy Practices ("NPP"). I understand that a copy of Highmark's current NPP is available on Highmark's Web site, or from the Highmark Privacy Department.

I hereby apply for coverage under the Highmark Medigap Blue Agreement. I understand this application is subject to approval by Highmark and the provisions of the Agreement.

I further understand that any approval of this application by Highmark is conditioned upon my being enrolled in Parts A and B of Medicare. If for any reason I am not enrolled in Medicare Part A or B, Highmark has the right to deny my application for Medigap Blue. If for any reason I become ineligible for Medicare A and B at some future date, I agree to notify Highmark immediately.

I understand that when I purchase this coverage, any other direct pay Highmark coverage I may have in effect will be cancelled as of the effective date of the Medigap Blue coverage.

I hereby authorize the Centers for Medicare and Medicaid Services (CMS) to furnish Highmark medical or other information acquired by it under the Title VII program (Medicare) to the extent necessary to process any claim under the Highmark Medigap Blue Agreement in effect with Highmark.

I understand the insurance producer cannot approve coverage. This Application does not guarantee that coverage will be provided. I further understand coverage, if provided, will not take effect until issued by Highmark and that the actual subscription rate will not be determined until coverage is issued. I understand the person discussing Medigap Blue plan options with me is either employed by or contracted with Highmark and may be entitled to receive compensation based on my enrollment in a plan.

To the best of my knowledge and belief, the information provided on this application is true and correct.

SIGNATURE

I hereby acknowledge and agree that I have received an Outline of Medicare Supplement Coverage and have been notified how to view/obtain the Guide to Health Insurance for People with Medicare. My signature below verifies that I have read, understand and agree to all items contained in Section VIII ("Application Statements for Medicare Supplement Program") of this form:

			Phone #: ()	
ignature		Date			
EMERGENCY CONTACT			Phone #: ()	
	Print Name				
POWER OF ATTORNEY					
	Signature			Date	_

Ti	THIS SECTION TO BE COMPLETED BY INSURANCE BROKER OR AGENT ONLY							
A.	List any other health insurance policies you have sold to this applicant whic	:h are still in force:						
В.	B. List any other health insurance policies you have sold to this applicant in the past five years which are no longer in force:							
	Signature of Agent or Broker	Date						
	Print Name and NPN							
	Agency Name and Number							
	Phone #: ()							
	FOR OFFICE	USE:						
-		<u>-</u>						
11	NSTRUCTIONS FOR MAILING IN APPLICATION							
	lease review this checklist before you mail your application:	Return your completed application to us.						
	/	Use the envelope provided or mail to:						
	Are your name and address written correctly on the application form?							
	Have you attached your Certificate of Prior Creditable Coverage or your previous plan's letter of termination? (if applicable)	Highmark Blue Cross Blue Shield P.O. Box 535049						
	Have you signed and dated your application?	Pittsburgh, PA 15253-9801						
	Have you attached the applicant's Power of Attorney or documentation of Legal Guardianshin? (if applicable)							

Benefits and/or benefit administration may be provided by or through the following entities which are independent licensees of the Blue Cross Blue Shield Association and which serve the state of West Virginia: Highmark West Virginia Inc. d/b/a Highmark Blue Cross Blue Shield, Highmark Health Insurance Company or Highmark Senior Solutions Company. Visit https://www.highmarkbcbswv.com/content/dam/highmark/en/highmarkbcbswv/member/redesign/pdfs/mhs/NetworkAccessPlan.pdf to view the Access Plan required by the Health Benefit Plan Network Access and Adequacy Act. You may also request a copy by contacting us at the number on the back of your ID Card.

All references to "Highmark" in this document are references to the Highmark company that is providing the member's health benefits or health benefit administration and/or to one or more of its affiliated Blue companies.



Discrimination is Against the Law

The Claims Administrator/Insurer complies with applicable Federal civil rights laws and does not discriminate on the basis of race, color, national origin, age, disability, or sex, including sex stereotypes and gender identity. The Claims Administrator/Insurer does not exclude people or treat them differently because of race, color, national origin, age, disability, or sex assigned at birth, gender identity or recorded gender. Furthermore, the Claims Administrator/Insurer will not deny or limit coverage to any health service based on the fact that an individual's sex assigned at birth, gender identity, or recorded gender is different from the one to which such health service is ordinarily available. The Claims Administrator/Insurer will not deny or limit coverage for a specific health service related to gender transition if such denial or limitation results in discriminating against a transgender individual. The Claims Administrator/Insurer:

- Provides free aids and services to people with disabilities to communicate effectively with us, such as:
 - Qualified sign language interpreters
 - Written information in other formats (large print, audio, accessible electronic formats, other formats)
- Provides free language services to people whose primary language is not English, such as:
 - Qualified interpreters
 - Information written in other languages

If you need these services, contact the Civil Rights Coordinator.

If you believe that the Claims Administrator/Insurer has failed to provide these services or discriminated in another way on the basis of race, color, national origin, age, disability, or sex, including sex stereotypes and gender identity, you can file a grievance with: Civil Rights Coordinator, P.O. Box 22492, Pittsburgh, PA 15222, Phone: 1-866-286-8295, TTY: 711, Fax: 412-544-2475, email: CivilRightsCoordinator@highmarkhealth.org. You can file a grievance in person or by mail, fax, or email. If you need help filing a grievance, the Civil Rights Coordinator is available to help you. You can also file a civil rights complaint with the U.S. Department of Health and Human Services, Office for Civil Rights electronically through the Office for Civil Rights Complaint Portal, available at

https://ocrportal.hhs.gov/ocr/portal/lobby.jsf, or by mail or phone at:

U.S. Department of Health and Human Services 200 Independence Avenue, SW Room 509F, HHH Building Washington, D.C. 20201 1-800-368-1019, 800-537-7697 (TDD)

Complaint forms are available at http://www.hhs.gov/ocr/office/file/index.html.

Pennsylvania, Delaware, West Virginia, and New York: 1-833-521-1424 (TTY: 711)

ATTENTION: If you speak English, assistance services, free of charge, are available to you. Call the number provided for your state of residence.

ATENCIÓN: Si habla español, tiene servicios de asistencia lingüística sin cargo. Llame al número correspondiente a su estado de residencia.

注意:如果您说中文,您可获得免费的语言援助服务。请拨打您所在州相应的电话号码。

تو چه کنید: اگر به زبان فار سی صحبت می کنید، خدمات کمک زبانی به صور ت رایگان در دستر س شما هستند. با شمار ه ارائه شده بر ای ایالت محل سکو نتتان تماس بگیرید. 주의: 한국어을(를) 사용하는 경우, 언어 지원 서비스를 무료로 이용할 수 있습니다. 거주하시는 주의 전화 번호로 문의하십시오.

ATANSYON: Si w pale Kreyòl Ayisyen, gen sèvis èd nan lang gratis ki disponib pou ou. Rele nimewo telefòn ki koresponn ak Eta kote w rete a.

ATTENZIONE: Se parla italiano, avrà a disposizione un servizio di assistenza linguistica gratuito. Chiami il numero fornito per il suo stato di residenza.

אכטונג: אויב איר רעדט אידיש, זענען שפראך הילף סערוויסעס, פריי פון אפצאל, אוועילעבל פאר אייך. רופט די נומער וואס איז צוגעשטעלט פאר אייער סטעיט וואו איר וואוינט.

মনোযোগ দিন: আপনি যদি বাংলা ভাষায় কথা বলেন, তাহলে আপনার জন্য বিনামূল্যে ভাষা সহায়তা পরিষেবা উপলব্ধ রয়েছে। আপনি বসবাসরত রাজ্যের জন্য দেওয়া নম্বরে ফোন করুন।

UWAGA: jeżeli posługuje się Pan/Pani językiem polsku, udostępniamy bezpłatne usługi wsparcia językowego. Prosimy zadzwonić pod numer podany dla stanu, w którym Pan/Pani mieszka.

ATTENTION : si vous parlez français, des services d'assistance linguistique sont disponibles gratuitement. Appelez le numéro de téléphone pour votre État de résidence.

CHÚ Ý: Nếu quý vị nói Tiếng Việt, dịch vụ hỗ trợ ngôn ngữ miễn phí được cung cấp sẵn cho quý vị. Gọi số được cung cấp cho tiểu bang cư trú của quý vị.

PAUNAWA: Kung nagsasalita ka ng Tagalog, magagamit mo ang mga serbisyo ng tulong sa wika nang walang bayad. Tawagan ang numerong ibinigay para sa estadong tinitirhan mo.

ΠΡΟΣΟΧΗ: Αν μιλάτε Ελληνικά, έχετε πρόσβαση σε δωρεάν υπηρεσίες γλωσσικής βοήθειας. Καλέστε τον αριθμό που παρέχεται για την περιοχή σας.